

# Gearing up to Wholesale Online

## When Your Vehicle Sells



OPENLANE.com

OPEN AUCTION

For dealer-consigned (iDEAL) vehicles sold on OPENLANE.com (formerly ATC Open), the seller must:

1. Immediately pull the vehicle from the "available for sale" lot and list.
2. Confirm the vehicle condition matches the vehicle's online representation. If there are any differences, call OPENLANE.com Customer Services immediately at 866-969-0321.
3. Pull and prepare the vehicle's title.
  - a. If required by law\*, notarize the title.
  - b. DO NOT assign the title to the buyer – OPENLANE.com will do it.
  - c. If the title is at your floorplan, notify OPENLANE.com immediately so we may get the title directly from them.
4. Within 24 hours of sale, overnight the title to OPENLANE.com at 1620 Stapley Dr, Suite #232, Mesa, AZ, 85204, **attn: Title Department**. OPENLANE.com will fund you upon receipt of title and confirmation it's been signed off correctly by your dealership.
5. Before the unit rolls off your lot
  - a. Be SURE to get documentation of the vehicle condition noting any damage items, even if it is being driven to the buying dealership.
  - b. Do not release a vehicle to a buyer unless either OPENLANE.com has funded your dealership OR your OPENLANE.com representative confirms we've received funding from the buyer. OPENLANE.com is not liable for vehicles released to buyer who has not paid OPENLANE.com.

\* Transfer of ownership requires notarizing the title in the following states: Arizona, Kansas, Kentucky, Louisiana, Montana, North Carolina, Ohio, Oklahoma, Pennsylvania, and Wyoming.

For full details on the OPENLANE.com Terms & Conditions, please go to [www.OPENLANE.com/hints](http://www.OPENLANE.com/hints).  
Contact your sales representative at **866-969-0321**, if you have questions.