



OPENLANE.com

OPEN AUCTION

Enabling your Dealers First Financial Flooring line on OPENLANE.com

Select your floorplan as your payment method right online

OPENLANE.com and Dealers First Financial are working together to make buying used vehicles for your dealership inventory easier than ever. With this new program, you can request purchases made on OPENLANE.com to be directly applied to your existing DFF flooring line by simply selecting "Pay with Dealers First Financial". This exclusive relationship will allow dealers the ease of flooring vehicles, inclusive of auction fees, all at the click of a button!

Using your Dealers First Financial Flooring line lets you take advantage of these DFF benefits:

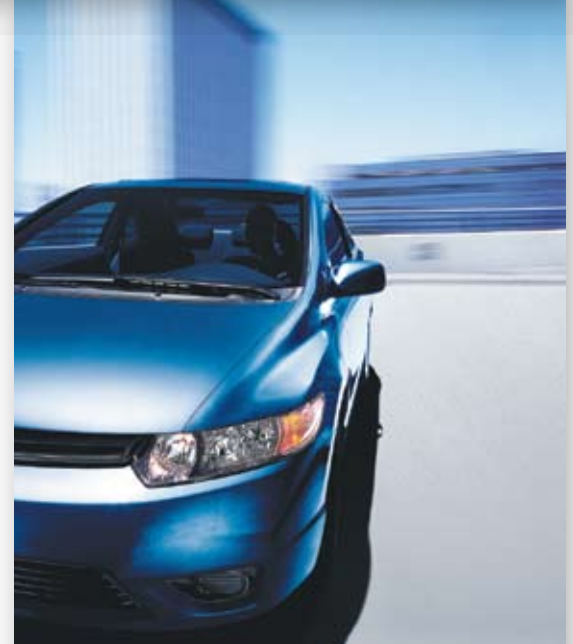
- Floor your purchase, any fees, and even transport with a click of a button
- OPENLANE.com is a DFF-approved auction, so there are no extra fees
- 100% Financing for auction vehicles purchased in the last 7 days.
- Serving dealers in the western North Carolina and upstate South Carolina areas since 1998.
- No monthly rollover fees, no inventory inspection fees, and no origination fees.

How to buy on OPENLANE.com using your Dealers First Financial Floorplan:

When bidding on a vehicle, select "Pay with Dealers First Financial" as your payment option. OPENLANE.com will submit your request to floor this vehicle immediately upon the auction close, OPENLANE.com and Dealers First Financial will take care of the rest. In the event of insufficient credit or dealer's access to credit has been nullified by Dealers First Financial, dealer will be notified and dealer must deliver payment by ACH payment or wire transfer to OPENLANE in order to release vehicle and initiate transport. For vehicles floored with DFF, titles will be sent directly to Dealers First Financial.

Registration

To use your Dealers First Financial flooring line, simply submit the completed Dealer Payment Form below. Within 48 hours, OPENLANE.com and Dealers First Financial will work together to enable your DFF account on OPENLANE.com. Once your DFF flooring line is added to OPENLANE.com, you can still pay using the other payment methods you've signed up for including ACH, or Dealer Check.



Contact Us

- For questions about your existing credit line or to apply for a new line of credit, please contact your Dealers First Financial representative at 828-274-5006 or visit www.dealersfirst.com.
- For questions about paying for your purchases on OPENLANE.com, please contact OPENLANE.com Dealer Services at 866-969-0321 or dealer_info@openlane.com.



OPENLANE EXHIBIT D – DEALER PAYMENT FORM

Please complete, sign and date this **Exhibit D** (Dealer Payment Form) to add your preferred payment method(s) on your OPENLANE Open Auction Account and fax the signed form to 480-393-2960. Please print legibly.

Dealer Information:

Dealer Name (print full legal name of corporate entity): _____
Federal EIN or Tax ID #: _____
OPENLANE.com User ID: _____
Signature of GM/Principal/ Controller: _____
Full Legal Name of General Manager, Dealer Principal or Controller: _____
Title: _____ Date: _____

Dealer Payment Methods:

Wire* Send me more information
Name on Bank Account: _____
Bank Name: _____
Street Address: _____ City: _____ State: _____ Zip: _____
Routing #: _____ Account #: _____

FastLane ACH* Send me more information
Name on Bank Account: _____
Bank Name: _____
Street Address: _____ City: _____ State: _____ Zip: _____
Routing #: _____ Account #: _____

Please attach a voided check.

Dealer Check* Send me more information
Name on Bank Account: _____
Bank Name: _____
Street Address: _____ City: _____ State: _____ Zip: _____
Routing #: _____ Account #: _____

*Please have your bank complete "Exhibit E". In addition, by sending check to OPENLANE, Dealer authorizes OPENLANE to initiate debit entries to Buyer's checking account at the bank on which the check was written.

AFC Flooring Account Send me more information
Name of Contact: _____
Branch: _____ Account #: _____

Auto Use Flooring Account Send me more information
Name of Contact: _____
Branch: _____ Account #: _____

DSC Flooring Account Send me more information
Name of Contact: _____
Branch: _____ Account #: _____

MAFS Flooring Account Send me more information
Name of Contact: _____
Branch: _____ Account #: _____